

Message Text

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ACTION EB-08

INFO OCT-01 EA-09 ISO-00 FEA-01 AGRE-00 CEA-01 CIAE-00
COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05 L-03 LAB-04
NSAE-00 NSC-05 PA-02 AID-05 SS-15 STR-04 ITC-01
TRSE-00 USIA-15 PRS-01 SP-02 OMB-01 /093 W
-----090805Z 082792 /13

R 090746Z MAR 77

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 5992

UNCLAS TOKYO 3292

E.O. 11652: N/A

TAGS: ETRD, GATT, JA

SUBJECT: GATT DIRGEN LONG MEETING WITH AMERICAN CHAMBER

1. GATT DIRECTOR GENERAL LONG MET WITH TRADE EXPANSION COMMITTEE OF AMERICAN CHAMBER OF COMMERCE IN JAPAN (ACCJ) ON MARCH 8 RESPONSE TO ACCJ INVITATION. LONG PROVIDED INTRODUCTORY OVERVIEW OF MTN AND THEN INVITED U.S. BUSINESS REPRESENTATIVES TO BRIEF HIM ON PROBLEMS OF SELLING TO JAPAN, STATING THAT SUCH INFORMATION WOULD PROVIDE USEFUL PERSPECTIVE TO HIM PRIOR TO MEETING WITH FUKUDA. ACCJ MEMBERS WERE RELATIVELY TAME WITH JAPAN, CONCENTRATING MOST OF THEIR QUESTIONS ON MTN ITSELF. ONLY SPECIFIC PRODUCT AREA RAISED BY BUSINESSMEN WAS JAPANESE ADMINISTRATI ON OF BEEF IMPORT QUOTAS.

2. LONG REPLIED TO ONE ACCJ QUESTIONER THAT HIS OBJECTIVES IN JAPAN WERE 1) TO OBTAIN GOJ COMMITMENT TO "PUSH FORWARD" WITH CURRENT MTN; AND 2) TO MAKE JAPANESE MORE AWARE OF THEIR INTERNATIONAL ECONOMIC STRENGTH AND THEREBY BRING ABOUT AN UNDERSTANDING THAT THEY MUST DO TWO THINGS. THESE, HE SAID, WERE TO 1)"OPEN THEIR BORDERS" "MORE TO IMPORTS,CITING IN PARTICULAR WHAT HE CONSIDERED JAPAN'S INADEQTE OFFER ON TROPICAL PRODUCTS; AND 2) LEARN THAT "RESTRAINT IS THE PRIVILEGE OF THE POWERFUL," UNCLASSIFIED

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THAT JAPAN SHOULD NOT "SPOIL ITS OVERALL TRADE POSITION BY THE AGGRESSIVE, EFFICIENT EFFORTS BEING MADE IN A FEW INDUSTRIAL SECTORS."

3. EMBASSY COMMENT. AS INDICATED ABOVE, DISCUSSION WITH ACCJ CENTERED PRIMARILY ON MTN AND WAS NOT RPT NOT A CARPING SESSION ON JAPAN. WE WERE IMPRESSED THAT LONG

WOULD TAKE TIME TO MET WITH AMERICAN BUSINESSMEN HERE.
END COMMENT.
SHOESMITH

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Control Number: n/a
Copy: SINGLE
Sent Date: 09-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D770080-0922
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From: TOKYO
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Review Date: 30-Nov-2004 12:00:00 am
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Review Exemptions: n/a
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Review Release Date: n/a
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